



Stewart White Consultant Solicitor

Jurisdiction: England & Wales

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Overview

Stewart is a regulatory and commercial lawyer with a Master's degree in International Law. He has decades of experience acting as a strategy, policy and regulatory adviser. His career has seen him work across jurisdictions in both developed and developing countries, advising the public and private sectors in fixed, mobile and satellite. In addition to his legal practice, Stewart has extensive board experience and has acted as a director at a number of companies including Vodafone and Etisalat. He has also managed major risk- and issue-management programmes as well as stakeholder engagement.

Stewart's expertise also extends to financial services and digital payments aligned with SMART Government including e-commerce and mobile applications.

I had the pleasure of working with Stewart on a couple of key telecommunication initiatives in the Middle East region including a massive Public Private Partnership for building a Next Generation Broadband network which involved (among others) providing extensive regulatory advice to the government. As a Subject Matter Expert, Stewart brought the required gravitas to the table and impressed senior government officials and technocrats with his technical knowledge, his wealth of experience and his very interesting anecdotes. I wish him all the very best!

Anindya Roychowdhury

CGMA, ACA, ACMA, Head of Deal Advisory at KPMG

Stewart and I worked together at SJ Berwin. Stewart was a consultant to our TMT practice and provided invaluable guidance on various market-related issues such as auction rules (in the context of the 3G auctions) and other regulatory advice concerning the TMT sector

Charlotte McMillan
Founder at Storychest Limited

I worked closely with Stewart when we were developing Bell Pottinger's business across the Gulf region and specifically in Abu Dhabi. He was instrumental in our successful conversion of a major Telecoms client in Abu Dhabi which transformed our business there. I valued his strategic insights and valuable connections in the sector.

Tom Mollo
Managing Director at Digitalis Reputation

Stewart has done an excellent job as the Project Leader for ictQATAR on a strategy for the institution going forward. I found him to be reliable and hard-working, and I am sure it has been one of main success factors for our workshops and for the final report. He has fantastic work organization skills and wide multi-national experience in the Regulatory area. It was clearly seen in his contribution to the Project final deliverables success completed - the final presentations and the final report were well received and appreciated. The project was started when he was at KPMG and he completed the work at Akhet

Julia Martusewicz-Kulinska
Senior Analyst at Analysys Mason

Expertise

- Sector reform including establishment of regulatory regimes and market liberalisation and promotion of competition
- Market reviews and designations of dominance and SMP
- Regulatory clearances of major transactions and commercial deals in the EU, the US and elsewhere
- Satellite contracts and regulation, including extensive dealings with the International Telecommunication Union (ITU)
- Next-generation networks and access regimes
- Governments, regulators and operators re NGN access arrangement in Australia, the EU and the Middle East
- Structural and functional separation of telcos
- The Digital Dividend
- M-commerce, m-payments and m-banking
- Smart Applications, Smart Cities and advice to governments to enable Smart Government and the creation of a smarter ecosystem, including e- and m-commerce and related service provision for government (including health and education and digital payments)
- Internet governance and the Internet world of IP interconnection agreements and termination rates
- Risk management

- Stakeholder engagement across cultural and political boundaries such as the EU, ITU and GCC
- MVNOs and other alternative service provision
- Fixed mobile, broadcast, internet, triple play and quadruple play convergence
- Universal access and financing “broadband service for all” with changing business models
- Network neutrality and related issues
- Structural reform including employment practices, pension deficits, and legacy issues
- Drafting laws and regulations for governments and private-sector clients
- Commercial contracts and negotiations, including national and international roaming agreements and related issues such as content licensing

Cases

- Advised the Australian Government on the creation of the NBN and sector reform World Bank funded in Jordan, Palestine and Oman and NGN for a GCC Ministry
- Advised a regional Central Bank on a draft regulatory framework for digital payments
- Acted for the European Commission as expert on a range on ICT dossiers - ictQATAR on its regulatory strategy, a Regional Central Bank on digital payments and the International Telecommunication Union (ITU)
- Advised bodies such as the UN Treaty Organisation, International Telecommunication Union and European Commission on a range of ICT policy issues
- First-hand board and corporate governance experience as a director of various Vodafone operating companies and Etisalat Nigeria

Career

2018	Keystone Law <i>Consultant</i>
2018 - Present	Preiskel & Co <i>Senior Consultant</i>
2017 - Present	Akhet Consulting <i>Principal</i>
2016 - Present	MFX Partners <i>Associate and Senior Consultant</i>
2012 - 2017	Akhet Consulting FZ LLE <i>Managing Director & CEO</i>
2010 - 2012	KPMG Advisory MESA <i>Head of Telecommunications</i>
1980 - 2013	International Bar Association <i>Vice Chairmen then Founding Chairman Communications Law Committee</i>
1979	Qualified as a Solicitor in England & Wales
1976	Qualified as a Solicitor in New South Wales